

TEX USERS GROUP
Profit & Loss Prev Year Comparison
 January through December 2023

| | <u>Jan - Dec 23</u> | <u>Jan - Dec 22</u> | <u>% Change</u> |
|--------------------------------|-----------------------|----------------------|---------------------|
| Ordinary Income/Expense | | | |
| Income | | | |
| Membership Dues | 75,918 | 76,940 | -1% |
| Product Sales | 3,655 | 20,008 | -82% |
| Contributions Income | 12,597 | 37,055 | -66% |
| Annual Conference | -989 | 4,325 | -123% |
| Interest Income | 4,144 | 742 | 458% |
| Advertising Income | 340 | 375 | -9% |
| Reimbursed Expenses | -1,600 | | -100% |
| Total Income | <u>94,065</u> | <u>139,445</u> | <u>-33%</u> |
| Cost of Goods Sold | | | |
| Cost of Goods Sold | <u>37,753</u> | <u>37,763</u> | |
| Total COGS | <u>37,753</u> | <u>37,763</u> | |
| Gross Profit | <u>56,312</u> | <u>101,682</u> | <u>-45%</u> |
| Expense | | | |
| Office Overhead | 15,783 | 12,647 | 25% |
| Payroll Exp | 60,946 | 71,565 | -15% |
| Professional Fees | 41 | | 100% |
| Interest Expense | 6 | | 100% |
| Total Expense | <u>76,776</u> | <u>84,212</u> | <u>-9%</u> |
| Net Ordinary Income | <u>-20,464</u> | <u>17,470</u> | <u>-217%</u> |
| Other Income/Expense | | | |
| Other Income | | | |
| Prior year adjust | <u>-5,703</u> | <u>5,921</u> | <u>-196%</u> |
| Total Other Income | <u>-5,703</u> | <u>5,921</u> | <u>-196%</u> |
| Net Other Income | <u>-5,703</u> | <u>5,921</u> | <u>-196%</u> |
| Net Income | <u><u>-26,167</u></u> | <u><u>23,391</u></u> | <u><u>-212%</u></u> |